

MD ANALYSIS

CA 4 June Analysis

GAT Constitutional Area 4 Leader: GABRIELE SABATOSANTI SCA

July 2018 to June 2019 (12 months) Results

CA 4	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	83	111	36	108	109
Charter Members	2286	2935	1015	2822	2971
New Members	15318	14955	8563	14372	14216
Drops	23297	22847	12660	23264	22281
Net Growth	-3439	-2857	-2157	-3999	-2976

June (Only Results)

CA 4	Jun-16	Jun-17	Jun-18	Jun-19
New Clubs	20	8	22	18
Charter Members	485	227	578	482
New Members	1876	1390	2663	1987
Drops	5048	2788	6264	5640
Net Growth	-2276	-1005	-2552	-2695

Statement for 4th Quarter Results(previous 3 years)

CA 4	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
New Clubs	56	14	64
Charter Members	1342	391	1591
New Members	4935	3023	5170
Drops	8603	4945	9875
Net Growth	-1474	-1167	-2351

MD Wise Analysis

MD	GMT Area	CA 4	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	23	0
		New Members	0	0	0	2	4
		Drops	0	0	0	13	6
		Net Growth	0	0	0	13	-2
101	Sweden	New Clubs	2	0	0	0	0
		Charter Members	47	6	10	2	16
		New Members	694	630	690	506	543
		Drops	988	1085	1279	1175	1031
		Net Growth	-183	-406	-475	-601	-398
104	Norway	New Clubs	0	0	1	1	0
		Charter Members	3	16	20	48	5
		New Members	630	641	609	561	494
		Drops	1116	1042	1015	1154	952
		Net Growth	-408	-315	-344	-361	-357
107	Aland Is Finland Finland	New Clubs	6	10	3	2	1
		Charter Members	157	254	114	78	43
		New Members	1432	1159	1161	938	909
		Drops	1860	2195	2058	2259	2068
		Net Growth	-184	-652	-634	-1145	-967
109	Iceland	New Clubs	0	1	0	0	0
		Charter Members	6	21	2	6	0
		New Members	130	128	111	165	118
		Drops	188	165	151	224	154
		Net Growth	-43	-6	-32	-24	-19
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0	0	0
		Charter Members	13	2	1	7	4
		New Members	442	398	414	345	358
		Drops	665	612	627	609	563
		Net Growth	-153	-183	-189	-214	-175
120	Estonia	New Clubs	0	0	1	0	0
		Charter Members	1	0	28	5	0
		New Members	51	64	63	43	45
		Drops	80	54	128	90	71
		Net Growth	-27	10	-34	-42	-25
131	Lithuania	New Clubs	0	0	0	1	3
		Charter Members	0	0	0	20	63
		New Members	0	0	0	37	32
		Drops	0	0	0	63	32
		Net Growth	0	0	0	-6	63
Total	Antti Forsell	New Clubs	8	11	5	5	4
		Charter Members	227	299	175	189	131
		New Members	3379	3020	3048	2597	2503
		Drops	4897	5153	5258	5587	4877
		Net Growth	-998	-1552	-1708	-2380	-1880

June (Only) Results

MD	GMT Area	CA 4	Jun-16	Jun-17	Jun-18	Jun-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	7	1
		Net Growth	0	0	-7	-1
101	Sweden	New Clubs	0	0	0	0
		Charter Members	0	0	0	4
		New Members	50	115	44	38
		Drops	234	349	396	305
		Net Growth	-177	-224	-330	-232
104	Norway	New Clubs	0	1	0	0
		Charter Members	0	20	11	5
		New Members	49	83	54	38
		Drops	141	187	258	213
		Net Growth	-74	-77	-138	-131
107	Aland Is Finland Finland	New Clubs	4	0	1	0
		Charter Members	86	6	40	5
		New Members	37	94	64	24
		Drops	389	378	551	556
		Net Growth	-255	-255	-426	-506
109	Iceland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	1	7	9
		Drops	39	24	72	34
		Net Growth	-15	-23	-65	-24
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0	0
		Charter Members	-5	0	4	1
		New Members	22	41	33	28
		Drops	92	67	68	72
		Net Growth	-69	-26	-20	-40
120	Estonia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	9	11	3
		Drops	8	42	17	17
		Net Growth	-2	-33	-6	-14
131	Lithuania	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	2	6
		Drops	0	0	6	6
		Net Growth	0	0	-4	0
Total	Antti Forsell	New Clubs	4	1	1	0
		Charter Members	81	26	55	15
		New Members	185	343	215	146
		Drops	903	1047	1375	1204
		Net Growth	-592	-638	-996	-948

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	0
		Drops	0	0	8
		Net Growth	0	0	-8
101	Sweden	New Clubs	0	0	0
		Charter Members	1	4	1
		New Members	171	220	117
		Drops	406	577	548
		Net Growth	-220	-301	-405
104	Norway	New Clubs	0	1	0
		Charter Members	16	20	11
		New Members	150	163	142
		Drops	311	298	364
		Net Growth	-119	-104	-151
107	Aland Is Finland Finland	New Clubs	6	2	1
		Charter Members	128	57	40
		New Members	225	343	207
		Drops	838	859	1010
		Net Growth	-444	-388	-735
109	Iceland	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	55	30	36
		Drops	61	47	88
		Net Growth	-3	-14	-50
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0
		Charter Members	-5	0	5
		New Members	121	101	101
		Drops	186	207	198
		Net Growth	-61	-103	-81
120	Estonia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	18	17
		Drops	12	53	34
		Net Growth	7	-35	-17
131	Lithuania	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	10
		Drops	0	0	11
		Net Growth	0	0	-1
Total	Antti Forsell	New Clubs	6	3	1
		Charter Members	140	82	57
		New Members	741	875	630
		Drops	1814	2041	2261
		Net Growth	-840	-945	-1448

MD Wise Analysis

MD	GMT Area	CA 4	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
102	Liechtenstein Switzerland	New Clubs	3	3	1	2	2
		Charter Members	94	104	33	65	68
		New Members	464	396	461	438	415
		Drops	570	473	568	491	453
		Net Growth	51	88	-18	57	60
111	Germany	New Clubs	8	12	13	12	11
		Charter Members	194	282	325	267	308
		New Members	1989	1971	2042	1986	1969
		Drops	2110	2287	2369	2433	2318
		Net Growth	248	159	203	7	194
114	Austria	New Clubs	2	2	2	0	1
		Charter Members	48	67	52	1	22
		New Members	204	479	367	329	368
		Drops	310	570	414	516	327
		Net Growth	-48	11	33	-140	79
Total	Daniel Isenrich	New Clubs	13	17	16	14	14
		Charter Members	336	453	410	333	398
		New Members	2657	2846	2870	2753	2752
		Drops	2990	3330	3351	3440	3098
		Net Growth	251	258	218	-76	333

June (Only) Results

MD	GMT Area	CA 4	Jun-16	Jun-17	Jun-18	Jun-19
102	Liechtenstein Switzerland	New Clubs	0	0	1	0
		Charter Members	0	11	22	0
		New Members	38	67	50	24
		Drops	40	122	178	143
		Net Growth	1	-13	-106	-118
111	Germany	New Clubs	2	5	2	3
		Charter Members	49	120	40	76
		New Members	186	274	264	206
		Drops	295	392	369	287
		Net Growth	-46	26	-44	4
114	Austria	New Clubs	0	1	0	0
		Charter Members	5	20	0	0
		New Members	55	77	53	31
		Drops	74	58	131	77
		Net Growth	-2	41	-77	-45
Total	Daniel Isenrich	New Clubs	2	6	3	3
		Charter Members	54	151	62	76
		New Members	279	418	367	261
		Drops	409	572	678	507
		Net Growth	-47	54	-227	-159

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
102	Liechtenstein Switzerland	New Clubs	1	0	1
		Charter Members	27	11	22
		New Members	117	176	115
		Drops	101	175	230
		Net Growth	53	49	-93
111	Germany	New Clubs	6	6	6
		Charter Members	135	148	127
		New Members	533	663	646
		Drops	728	805	961
		Net Growth	-12	75	-129
114	Austria	New Clubs	2	1	0
		Charter Members	67	26	0
		New Members	168	168	134
		Drops	167	131	211
		Net Growth	82	67	-72
Total	Daniel Isenrich	New Clubs	9	7	7
		Charter Members	229	185	149
		New Members	818	1007	895
		Drops	996	1111	1402
		Net Growth	123	191	-294

MD Wise Analysis

MD	GMT Area	CA 4	2017-2018	2018-2019
119	Hungary	New Clubs	1	3
		Charter Members	25	73
		New Members	92	66
		Drops	88	131
		Net Growth	32	18
121	Poland	New Clubs	1	0
		Charter Members	21	5
		New Members	52	50
		Drops	92	133
		Net Growth	-16	-56
122	Czech Republic Slovak Republic	New Clubs	4	0
		Charter Members	86	0
		New Members	50	42
		Drops	82	45
		Net Growth	55	-2
123	Russian Federation	New Clubs	0	0
		Charter Members	1	0
		New Members	7	23
		Drops	27	25
		Net Growth	-18	-1
124	Romania	New Clubs	2	3
		Charter Members	75	83
		New Members	181	153
		Drops	181	141
		Net Growth	80	99
126	Croatia	New Clubs	1	1
		Charter Members	26	21
		New Members	139	105
		Drops	125	117
		Net Growth	44	18
129	Slovenia	New Clubs	1	2
		Charter Members	32	46
		New Members	82	70
		Drops	94	135
		Net Growth	21	-16
130	Bulgaria	New Clubs	0	0
		Charter Members	17	0
		New Members	35	41
		Drops	87	63
		Net Growth	-34	-22
132	Macedonia (Fyrom)	New Clubs	1	4
		Charter Members	21	141
		New Members	56	69
		Drops	244	206
		Net Growth	-155	23
Total	Miklos Horvath	New Clubs	11	13
		Charter Members	304	369
		New Members	694	619
		Drops	1020	996
		Net Growth	9	61

June (Only) Results

MD	GMT Area	CA 4	Jun-18	Jun-19
119	Hungary	New Clubs	1	0
		Charter Members	24	2
		New Members	36	6
		Drops	19	29
		Net Growth	42	-13
121	Poland	New Clubs	1	0
		Charter Members	21	2
		New Members	2	7
		Drops	11	48
		Net Growth	12	-35
122	Czech Republic Slovak Republic	New Clubs	0	0
		Charter Members	2	0
		New Members	9	7
		Drops	17	9
		Net Growth	-6	-2
123	Russian Federation	New Clubs	0	0
		Charter Members	0	0
		New Members	5	3
		Drops	4	5
		Net Growth	1	-2
124	Romania	New Clubs	0	0
		Charter Members	0	0
		New Members	80	51
		Drops	56	30
		Net Growth	26	22
126	Croatia	New Clubs	0	1
		Charter Members	1	21
		New Members	42	37
		Drops	22	46
		Net Growth	23	15
129	Slovenia	New Clubs	0	2
		Charter Members	0	43
		New Members	24	9
		Drops	23	29
		Net Growth	1	25
130	Bulgaria	New Clubs	0	0
		Charter Members	1	0
		New Members	12	3
		Drops	12	6
		Net Growth	1	-3
132	Macedonia (Fyrom)	New Clubs	0	1
		Charter Members	0	20
		New Members	23	5
		Drops	50	29
		Net Growth	-26	-4
Total	Miklos Horvath	New Clubs	2	4
		Charter Members	49	88
		New Members	233	128
		Drops	214	231
		Net Growth	74	3

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2017-2018 4th Qtr
119	Hungary	New Clubs Charter Members New Members Drops Net Growth	1 25 58 27 57
121	Poland	New Clubs Charter Members New Members Drops Net Growth	1 21 9 42 -12
122	Czech Republic Slovak Republic	New Clubs Charter Members New Members Drops Net Growth	2 45 20 37 28
123	Russian Federation	New Clubs Charter Members New Members Drops Net Growth	0 0 5 6 -1
124	Romania	New Clubs Charter Members New Members Drops Net Growth	0 1 109 64 49
126	Croatia	New Clubs Charter Members New Members Drops Net Growth	1 25 104 60 71
129	Slovenia	New Clubs Charter Members New Members Drops Net Growth	0 0 41 40 1
130	Bulgaria	New Clubs Charter Members New Members Drops Net Growth	0 1 22 28 -5
132	Macedonia (Fyrom)	New Clubs Charter Members New Members Drops Net Growth	0 0 34 81 -46
Total	Miklos Horvath	New Clubs Charter Members New Members Drops Net Growth	5 118 402 385 142

MD Wise Analysis

MD	GMT Area	CA 4	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	2	6	3	3	0
		Drops	5	4	3	14	2
		Net Growth	-3	2	0	-11	-2
116	Spain	New Clubs	5	3	0	0	0
		Charter Members	109	70	0	0	0
		New Members	144	209	0	0	0
		Drops	314	370	0	0	0
		Net Growth	-49	-65	0	0	0
105	Various	New Clubs	5	4	5	2	2
		Charter Members	169	208	132	52	60
		New Members	1258	1229	1160	1158	934
		Drops	2126	1881	1995	1665	1622
		Net Growth	-419	-232	-532	-299	-496
110	Netherlands	New Clubs	2	7	1	1	1
		Charter Members	44	148	21	23	21
		New Members	625	636	701	609	534
		Drops	897	902	850	825	1063
		Net Growth	-136	-38	-57	-102	-412
118	Turkey	New Clubs	7	11	8	11	12
		Charter Members	237	322	246	307	343
		New Members	708	745	718	589	625
		Drops	1305	1058	1108	1371	1160
		Net Growth	-274	77	-78	-377	-99
115	Portugal	New Clubs	2	2	0	0	0
		Charter Members	56	41	0	0	0
		New Members	197	242	0	0	0
		Drops	238	263	0	0	0
		Net Growth	31	29	0	0	0
128	Israel	New Clubs	0	0	1	0	0
		Charter Members	11	1	31	4	2
		New Members	41	54	63	72	45
		Drops	198	118	95	109	54
		Net Growth	-133	-57	0	-28	7
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	22	23
		New Members	0	0	0	123	143
		Drops	0	0	0	214	198
		Net Growth	0	0	0	-64	-28
Total	Joost Paijmans	New Clubs	21	27	15	15	16
		Charter Members	626	790	430	408	449
		New Members	2975	3121	2645	2554	2281
		Drops	5083	4596	4051	4198	4099
		Net Growth	-983	-284	-667	-881	-1030

June (Only) Results

MD	GMT Area	CA 4	Jun-16	Jun-17	Jun-18	Jun-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	1	0
		Net Growth	0	0	-1	0
116	Spain	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	24	0	0	0
		Drops	62	0	0	0
		Net Growth	-18	0	0	0
105	Various	New Clubs	1	0	1	1
		Charter Members	33	2	22	24
		New Members	118	207	199	88
		Drops	406	419	429	424
		Net Growth	-212	-185	-175	-291
110	Netherlands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	90	162	101	62
		Drops	368	332	351	325
		Net Growth	-262	-161	-216	-234
118	Turkey	New Clubs	3	1	5	2
		Charter Members	71	47	136	69
		New Members	168	234	148	119
		Drops	388	390	534	390
		Net Growth	-124	-74	-239	-186
115	Portugal	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	75	0	0	0
		Drops	49	0	0	0
		Net Growth	26	0	0	0
128	Israel	New Clubs	0	0	0	0
		Charter Members	0	1	0	2
		New Members	3	26	31	4
		Drops	32	28	53	7
		Net Growth	-29	-1	-21	3
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	1	1
		Charter Members	0	0	22	21
		New Members	0	0	25	12
		Drops	0	0	36	54
		Net Growth	0	0	11	-19
Total	Joost Pajmans	New Clubs	5	1	7	4
		Charter Members	124	50	180	116
		New Members	478	629	504	285
		Drops	1305	1169	1404	1200
		Net Growth	-619	-421	-641	-727

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	1	0
		Drops	3	0	3
		Net Growth	1	1	-3
116	Spain	New Clubs	3	0	0
		Charter Members	62	0	0
		New Members	76	0	0
		Drops	103	0	0
		Net Growth	35	0	0
105	Various	New Clubs	1	0	2
		Charter Members	39	3	47
		New Members	314	363	355
		Drops	688	736	733
		Net Growth	-273	-320	-283
110	Netherlands	New Clubs	3	0	1
		Charter Members	62	0	22
		New Members	447	322	222
		Drops	526	513	483
		Net Growth	33	-172	-197
118	Turkey	New Clubs	6	4	9
		Charter Members	162	120	241
		New Members	419	427	284
		Drops	569	509	724
		Net Growth	51	84	-154
115	Portugal	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	112	0	0
		Drops	82	0	0
		Net Growth	51	0	0
128	Israel	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	4	28	33
		Drops	38	35	57
		Net Growth	-34	-6	-23
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	0	0	42
		Drops	0	0	75
		Net Growth	0	0	-10
Total	Joost Paijmans	New Clubs	14	4	13
		Charter Members	346	124	332
		New Members	1376	1141	936
		Drops	2009	1793	2075
		Net Growth	-136	-413	-670

MD Wise Analysis

MD	GMT Area	CA 4	2014-2015	2015-2016	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	11	25	0	0
		Drops	51	74	0	0
		Net Growth	-37	-6	0	0
116	Spain	New Clubs	0	0	1	3
		Charter Members	0	0	22	88
		New Members	0	0	203	157
		Drops	0	0	258	241
		Net Growth	0	0	-14	18
103	France	New Clubs	12	18	0	0
		Charter Members	285	401	0	0
		New Members	1856	1878	0	0
		Drops	3041	2899	0	0
		Net Growth	-435	-277	0	0
115	Portugal	New Clubs	0	0	7	5
		Charter Members	0	0	169	115
		New Members	0	0	378	362
		Drops	0	0	304	296
		Net Growth	0	0	282	198
112	Belgium	New Clubs	2	1	0	0
		Charter Members	45	24	0	0
		New Members	392	396	0	0
		Drops	485	537	0	0
		Net Growth	14	-66	0	0
113	Luxembourg	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	36	35	0	0
		Drops	37	50	0	0
		Net Growth	4	-14	0	0
Total	Joaquim Borralho	New Clubs	14	19	8	8
		Charter Members	331	427	191	203
		New Members	2295	2334	581	519
		Drops	3614	3560	562	537
		Net Growth	-454	-363	268	216

June (Only) Results

MD	GMT Area	CA 4	Jun-16	Jun-18	Jun-19
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	0	0
		Drops	1	0	0
		Net Growth	3	0	0
116	Spain	New Clubs	0	0	1
		Charter Members	0	1	22
		New Members	0	51	16
		Drops	0	83	46
		Net Growth	0	-25	-8
103	France	New Clubs	3	0	0
		Charter Members	70	0	0
		New Members	283	0	0
		Drops	631	0	0
		Net Growth	-227	0	0
115	Portugal	New Clubs	0	3	1
		Charter Members	0	81	20
		New Members	0	196	100
		Drops	0	52	53
		Net Growth	0	228	68
112	Belgium	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	58	0	0
		Drops	103	0	0
		Net Growth	-40	0	0
113	Luxembourg	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	13	0	0
		Drops	10	0	0
		Net Growth	3	0	0
Total	Joaquim Borralho	New Clubs	3	3	2
		Charter Members	71	82	42
		New Members	357	247	116
		Drops	745	135	99
		Net Growth	-261	203	60

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2015-2016 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	0
		Charter Members	0	0
		New Members	11	0
		Drops	19	0
		Net Growth	32	0
116	Spain	New Clubs	0	0
		Charter Members	0	1
		New Members	0	77
		Drops	0	121
		Net Growth	0	-36
103	France	New Clubs	7	0
		Charter Members	153	0
		New Members	597	0
		Drops	1036	0
		Net Growth	-195	0
115	Portugal	New Clubs	0	7
		Charter Members	0	165
		New Members	0	264
		Drops	0	90
		Net Growth	0	346
112	Belgium	New Clubs	0	0
		Charter Members	2	0
		New Members	112	0
		Drops	176	0
		Net Growth	-40	0
113	Luxembourg	New Clubs	0	0
		Charter Members	0	0
		New Members	24	0
		Drops	22	0
		Net Growth	2	0
Total	Joaquim Borralho	New Clubs	7	7
		Charter Members	155	166
		New Members	744	341
		Drops	1253	211
		Net Growth	-201	310

MD Wise Analysis

MD	GMT Area	CA 4	2014-2015	2015-2016	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	1	0	0
		Charter Members	24	46	0	0
		New Members	70	48	8	1
		Drops	88	78	4	0
		Net Growth	6	31	4	1
103	France	New Clubs	0	0	11	13
		Charter Members	0	0	251	304
		New Members	0	0	1720	1734
		Drops	0	0	2927	3011
		Net Growth	0	0	-565	-550
108	Italy	New Clubs	15	15	0	0
		Charter Members	379	383	0	0
		New Members	2964	2747	0	0
		Drops	4813	4578	0	0
		Net Growth	-887	-866	0	0
112	Belgium	New Clubs	0	0	2	3
		Charter Members	0	0	59	83
		New Members	0	0	303	449
		Drops	0	0	567	561
		Net Growth	0	0	-144	37
117	Cyprus Greece	New Clubs	4	2	0	0
		Charter Members	140	74	0	0
		New Members	182	159	0	0
		Drops	467	428	0	0
		Net Growth	-126	-165	0	0
113	Luxembourg	New Clubs	0	0	0	1
		Charter Members	0	0	0	25
		New Members	0	0	25	58
		Drops	0	0	59	59
		Net Growth	0	0	-33	25
Total	Claudette Cornet	New Clubs	20	18	13	17
		Charter Members	543	503	310	412
		New Members	3216	2954	2056	2242
		Drops	5368	5084	3557	3631
		Net Growth	-1007	-1000	-738	-487

June (Only) Results

MD	GMT Area	CA 4	Jun-16	Jun-18	Jun-19
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	0	0
		Drops	11	0	0
		Net Growth	-8	0	0
103	France	New Clubs	0	1	3
		Charter Members	0	23	65
		New Members	0	280	344
		Drops	0	800	805
		Net Growth	0	-370	-289
108	Italy	New Clubs	2	0	0
		Charter Members	53	0	0
		New Members	465	0	0
		Drops	1327	0	0
		Net Growth	-628	0	0
112	Belgium	New Clubs	0	1	0
		Charter Members	0	23	5
		New Members	0	48	66
		Drops	0	89	82
		Net Growth	0	-7	11
117	Cyprus Greece	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	13	0	0
		Drops	53	0	0
		Net Growth	-15	0	0
113	Luxembourg	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	2	6
		Drops	0	15	3
		Net Growth	0	-13	3
Total	Claudette Cornet	New Clubs	3	2	3
		Charter Members	75	46	70
		New Members	481	330	416
		Drops	1391	904	890
		Net Growth	-651	-390	-275

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2015-2016 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	0
		Charter Members	0	0
		New Members	25	2
		Drops	23	1
		Net Growth	3	1
103	France	New Clubs	0	5
		Charter Members	0	124
		New Members	0	588
		Drops	0	1113
		Net Growth	0	-237
108	Italy	New Clubs	9	0
		Charter Members	206	0
		New Members	914	0
		Drops	1952	0
		Net Growth	-490	0
112	Belgium	New Clubs	0	1
		Charter Members	0	27
		New Members	0	106
		Drops	0	184
		Net Growth	0	-27
117	Cyprus Greece	New Clubs	2	0
		Charter Members	48	0
		New Members	50	0
		Drops	119	0
		Net Growth	-3	0
113	Luxembourg	New Clubs	0	0
		Charter Members	0	0
		New Members	0	5
		Drops	0	30
		Net Growth	0	-25
Total	Claudette Cornet	New Clubs	11	6
		Charter Members	254	151
		New Members	989	701
		Drops	2094	1328
		Net Growth	-490	-288

MD Wise Analysis

MD	GMT Area	CA 4	2014-2015	2015-2016	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	6	0
		Charter Members	0	0	155	10
		New Members	0	0	61	81
		Drops	0	0	103	131
		Net Growth	0	0	126	-34
108	Italy	New Clubs	0	0	26	21
		Charter Members	0	0	678	584
		New Members	0	0	2689	2891
		Drops	0	0	4213	4191
		Net Growth	0	0	-415	-243
117	Cyprus Greece	New Clubs	0	0	5	4
		Charter Members	0	0	127	127
		New Members	0	0	201	214
		Drops	0	0	334	376
		Net Growth	0	0	19	17
119	Hungary	New Clubs	0	1	0	0
		Charter Members	2	25	0	0
		New Members	101	59	0	0
		Drops	79	109	0	0
		Net Growth	30	-17	0	0
121	Poland	New Clubs	1	2	0	0
		Charter Members	44	54	0	0
		New Members	63	48	0	0
		Drops	133	122	0	0
		Net Growth	-16	-9	0	0
122	Czech Republic Slovak Republic	New Clubs	0	2	0	0
		Charter Members	1	43	0	0
		New Members	102	39	0	0
		Drops	79	68	0	0
		Net Growth	28	14	0	0
123	Russian Federation	New Clubs	0	1	0	0
		Charter Members	4	23	0	0
		New Members	18	19	0	0
		Drops	40	62	0	0
		Net Growth	-9	-15	0	0
124	Romania	New Clubs	2	8	0	0
		Charter Members	59	179	0	0
		New Members	101	119	0	0
		Drops	180	161	0	0
		Net Growth	-10	146	0	0
126	Croatia	New Clubs	1	0	0	0
		Charter Members	22	5	0	0
		New Members	98	100	0	0
		Drops	230	211	0	0
		Net Growth	-103	-95	0	0
129	Slovenia	New Clubs	1	0	0	0
		Charter Members	22	1	0	0
		New Members	81	99	0	0
		Drops	147	72	0	0
		Net Growth	-38	29	0	0

			2014-2015	2015-2016	2017-2018	2018-2019
130	Bulgaria	New Clubs	0	1	0	0
		Charter Members	1	34	0	0
		New Members	69	72	0	0
		Drops	177	143	0	0
		Net Growth	-104	-33	0	0
131	Lithuania	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	35	26	0	0
		Drops	29	39	0	0
		Net Growth	28	-13	0	0
132	Macedonia (Fyrom)	New Clubs	1	4	0	0
		Charter Members	47	99	0	0
		New Members	128	99	0	0
		Drops	251	137	0	0
		Net Growth	-54	77	0	0
Total	Elena Appiani	New Clubs	7	19	37	25
		Charter Members	223	463	960	721
		New Members	796	680	2951	3186
		Drops	1345	1124	4650	4698
		Net Growth	-248	84	-270	-260

June (Only) Results

MD	GMT Area	CA 4	Jun-16	Jun-18	Jun-19
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	10	15
		Drops	0	34	33
		Net Growth	0	-23	-10
108	Italy	New Clubs	0	3	2
		Charter Members	0	79	64
		New Members	0	627	561
		Drops	0	1401	1329
		Net Growth	0	-593	-569
117	Cyprus Greece	New Clubs	0	1	0
		Charter Members	0	25	5
		New Members	0	76	31
		Drops	0	85	69
		Net Growth	0	18	-22
119	Hungary	New Clubs	1	0	0
		Charter Members	24	0	0
		New Members	15	0	0
		Drops	63	0	0
		Net Growth	-18	0	0
121	Poland	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	8	0	0
		Drops	32	0	0
		Net Growth	-24	0	0
122	Czech Republic Slovak Republic	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	0	0
		Drops	8	0	0
		Net Growth	-5	0	0
123	Russian Federation	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	0
		Drops	19	0	0
		Net Growth	-19	0	0
124	Romania	New Clubs	2	0	0
		Charter Members	46	0	0
		New Members	15	0	0
		Drops	27	0	0
		Net Growth	35	0	0
126	Croatia	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	18	0	0
		Drops	50	0	0
		Net Growth	-29	0	0
129	Slovenia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	0	0
		Drops	22	0	0
		Net Growth	-6	0	0

			Jun-16	Jun-18	Jun-19
130	Bulgaria	New Clubs	0	0	0
		Charter Members	6	0	0
		New Members	17	0	0
		Drops	53	0	0
		Net Growth	-29	0	0
131	Lithuania	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	0
		Drops	4	0	0
		Net Growth	-4	0	0
132	Macedonia (Fyrom)	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	4	0	0
		Drops	17	0	0
		Net Growth	-7	0	0
Total	Elena Appiani	New Clubs	3	4	2
		Charter Members	80	104	73
		New Members	96	713	607
		Drops	295	1520	1431
		Net Growth	-106	-598	-601

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2015-2016 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	5
		Charter Members	0	108
		New Members	0	33
		Drops	0	57
		Net Growth	0	85
108	Italy	New Clubs	0	15
		Charter Members	0	394
		New Members	0	1059
		Drops	0	1974
		Net Growth	0	-303
117	Cyprus Greece	New Clubs	0	3
		Charter Members	0	75
		New Members	0	105
		Drops	0	119
		Net Growth	0	65
119	Hungary	New Clubs	1	0
		Charter Members	25	0
		New Members	24	0
		Drops	75	0
		Net Growth	-19	0
121	Poland	New Clubs	1	0
		Charter Members	22	0
		New Members	16	0
		Drops	49	0
		Net Growth	-11	0
122	Czech Republic Slovak Republic	New Clubs	0	0
		Charter Members	0	0
		New Members	10	0
		Drops	13	0
		Net Growth	-3	0
123	Russian Federation	New Clubs	1	0
		Charter Members	23	0
		New Members	3	0
		Drops	34	0
		Net Growth	-5	0
124	Romania	New Clubs	3	0
		Charter Members	67	0
		New Members	30	0
		Drops	42	0
		Net Growth	58	0
126	Croatia	New Clubs	0	0
		Charter Members	1	0
		New Members	47	0
		Drops	78	0
		Net Growth	-28	0

			2015-2016 4th Qtr	2017-2018 4th Qtr
129	Slovenia	New Clubs	0	0
		Charter Members	0	0
		New Members	43	0
		Drops	29	0
		Net Growth	14	0
130	Bulgaria	New Clubs	1	0
		Charter Members	34	0
		New Members	35	0
		Drops	75	0
		Net Growth	-2	0
131	Lithuania	New Clubs	0	0
		Charter Members	0	0
		New Members	10	0
		Drops	16	0
		Net Growth	-6	0
132	Macedonia (Fyrom)	New Clubs	2	0
		Charter Members	46	0
		New Members	49	0
		Drops	26	0
		Net Growth	72	0
Total	Elena Appiani	New Clubs	9	23
		Charter Members	218	577
		New Members	267	1197
		Drops	437	2150
		Net Growth	70	-153

MD Wise Analysis

MD	GMT Area	CA 4	2017-2018	2018-2019
NA	Undistricted	New Clubs	5	8
		Charter Members	127	197
		New Members	186	69
		Drops	250	303
		Net Growth	69	-24
134	Ukraine	New Clubs	0	4
		Charter Members	0	91
		New Members	0	45
		Drops	0	42
		Net Growth	0	95
Total	Heiko Dallmann	New Clubs	5	12
		Charter Members	127	288
		New Members	186	114
		Drops	250	345
		Net Growth	69	71

June (Only) Results

MD	GMT Area	CA 4	Jun-18	Jun-19
NA	Undistricted	New Clubs	0	0
		Charter Members	0	0
		New Members	54	3
		Drops	34	78
		Net Growth	23	-75
134	Ukraine	New Clubs	0	0
		Charter Members	0	2
		New Members	0	25
		Drops	0	0
		Net Growth	0	27
Total	Heiko Dallmann	New Clubs	0	0
		Charter Members	0	2
		New Members	54	28
		Drops	34	78
		Net Growth	23	-48

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2017-2018 4th Qtr
NA	Undistricted	New Clubs	2
		Charter Members	41
		New Members	68
		Drops	63
		Net Growth	50
Total	Heiko Dallmann	New Clubs	2
		Charter Members	41
		New Members	68
		Drops	63
		Net Growth	50

